



**QUEEN'S  
UNIVERSITY  
BELFAST**

**WILLIAM J. CLINTON  
LEADERSHIP  
INSTITUTE**

# THE LEGAL MINI-MBA

Increase your Possibilities.  
Maximise your Potential.  
Stand out from the Crowd.



**SHAPING  
A BETTER  
WORLD  
SINCE 1845**

# THE LEGAL MINI-MBA

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SINCE 1845**

The William J Clinton Leadership Institute is delighted to partner with the **Institute of Professional Legal Studies** on this specialist CPD programme; a programme exclusively designed for solicitors and barristers in Northern Ireland.

Solicitors today are working in a world with an unprecedented rate of change – where knowledge doubles every year and skills have a shelf life of 2.5 years. You therefore need constant development or will be left behind.

This intensive 5-day programme will give you an insight into the modern business world, how firms can work as one, and how to maximise your individual impact.

This programme is delivered by global experts who will translate key business concepts and theories into practical application demonstrated through cutting-edge learning experiences.

This course is open to solicitors and barristers with 5 years post qualification experience.

**This programme meets the following CPD requirements:**

- ✓ 3 hours Client Care & Practice Management;
- ✓ 7 hours General Group Study
- ✓ 5 hours Private Study;

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**For that extra competitive advantage at work, get yourself on the fast track.**

**Cost: £2500 (VAT N/A)**  
**Venue: IPLS, 10 Lennoxvale, Belfast, BT9 5BS**

**Register your interest today.**

call 028 9097 4394 or  
IPLS 028 9097 5567

e-mail: [leadershipinstitute@qub.ac.uk](mailto:leadershipinstitute@qub.ac.uk)



## Accelerate your career with the Legal Mini-MBA

### Outcomes:

- ✓ Understand the key factors that impact on business performance
- ✓ Have a thorough understanding of business fundamentals
- ✓ Become fluent in the language of business
- ✓ Increased confidence in your ability to influence your firm

### Legal Mini-MBA Timetable:

- 1** Module 1 - 20 April 2020  
**Leadership & Strategy**  
(09:00 - 17:00)
- 2** Module 2 - 21 April 2020  
**Marketing & Sales**  
(09:00 - 17:00)
- 3** Module 3 - 22 April 2020  
**Finance Essentials**  
(09:00 - 17:00)
- 4** Module 4 - 23 April 2020  
**People & Performance**  
(09:00 - 17:00)
- 5** Module 5 - 24 April 2020  
**Case Study & Assessment**  
(09:00 - 17:00)

Lunch and refreshments will be provided.

The nature of the course means that the maximum numbers attending is restricted and anyone interested is asked to apply immediately.



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## How to get more information

Visit our website for the latest availability, dates and fees:

[www.leadershipinstitute.co.uk](http://www.leadershipinstitute.co.uk) or contact us on 028 9097 4394 or IPLS 028 9097 5567

or e-mail: [leadershipinstitute@qub.ac.uk](mailto:leadershipinstitute@qub.ac.uk)

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